

BAE SYSTEMS

ROCHESTER SPORTS AND SOCIAL CLUB

**NOTICE OF THE MANAGEMENT
COMMITTEE GENERAL MEETING**

**A MEETING OF THE MANAGEMENT COMMITTEE WILL BE
HELD ON**

MONDAY 23RD NOVEMBER 2009

AT

THE BAE SYSTEMS SPORTS AND SOCIAL CLUB,

HOO, ROCHESTER, KENT

AT

18.00 HOURS

AGENDA

- 1 APOLOGIES FOR ABSENCE
- 2 FUTURE OF THE CLUB FOR 2010

BAE SYSTEMS ROCHESTER SPORTS AND SOCIAL CLUB

MINUTES OF THE MANAGEMENT COMMITTEE GENERAL MEETING

HELD AT THE SPORTS CLUB, HOO ON
MONDAY 21ST SEPTEMBER 2009

PRESENT

Mr Andrew Frost	Secretary
Mr Dave Peachey	Treasurer
Mr Rajeev Gupte	BAE SYSTEMS
Mr Anish Dhanecha	BAE SYSTEMS
Mr Paul Carey	BAE SYSTEMS
Mr Terry Oxenham	BP
Mr Mark Bottle	Co-opted
Mr Gary Bucklen	Co-opted
Mr Raysham Cheema	Co-opted
Mrs Bev Drummond	Co-opted
Mr Phil Goodier	Co-opted
Mrs Chris Lavin	Co-opted
Mr Dave Roots	Co-opted
Mrs Jean Sheaves	Co-opted
Mr Stuart Blake	Co-opted

APOLOGIES FOR ABSENCE

MEETING STARTED AT 18.15

APPROVAL OF THE PREVIOUS MONTHS MINUTES

Proposer: Mrs Jean Sheaves
Seconder: Mr Phil Goodier

MATTERS ARISING

Future of the Club

Mr Rajeev Gupte introduced himself and Mr Anish Dhanecha and explained that they had been going through the accounts with Mr Andy Frost for the last several months with a view to the Club's future. Mr Gupte added that the idea was to have a transitional quarter from October to December 2009 and start 2010 with a new financial year and new company. He added that 400 members had renewed their membership in October for this period, which did not include corporate members and a minimum threshold of 1100 members including corporate members was set for survival in 2010.

Mr Gupte informed the Committee that Mr Andy Frost would be getting made redundant from BAE SYSTEMS whether the Club stayed open or not and Mr Frost had pledged a 30% reduction in his salary for 2010. This coupled with other cost cutting exercises that Mr Frost had carried out meant that the level of members required would now be 900.

Mr Gupte added that at present there were 749 members committed to 2010 and noted that because of the shortfall the Club would now be going into 2010 with a debt of £60k and a debt of £70k had been forecast by the start of 2011 with the current levels of membership. Because of this he felt that as it stood, the Club should not continue in 2010 with a potentially spiralling debt. However, with 150 more members, the debt at the end of 2010 had been forecast at £45k and this slow decrease in levels of debt would mean that the Club could survive in the future. It was noted that there were a large amount of members waiting to see if the Club would still be open in January and that the Club staff and Committee had to show a positive front and get as many members in as possible.

Mr Gupte also noted that there would be no further possibilities to reduce expenditure any more as all avenues had been exhausted. It was asked if anything could be done by BAE along the lines of corporate usage for conferencing. Mr Gupte said that most of the events of this type were held in house and the only time that hotels were used were when there was a need for overnight accommodation. It was also asked if the Club survived into 2010, would there still be the possibility of renewing the building and facilities. Mr Frost replied that there would but it would not be to the level that was hoped for. However, it was noted that there would be the chance of applying for grants with one of the committee members already contacting Sport England and the Big Lottery, which would both be able to give grants, although these would have to be spent on the facilities and not put into the business and the club would have to show that the facilities would be available for the years to come. It was added that these could take some time although the Big Lottery grant was quicker.

It was asked if the Club should close what would happen to the debt. Mr Gupte replied that the bank manager had dealt with a lot of Clubs and seen some in the same situation close down, at which time the bank would normally write off the £25k overdraft. Mr Gupte added that there would still be the matter of suppliers' debts which would mean that they would reclaim their stock to offset the amount of debt owed.

Mr Gupte said that the bottom line was that the financial assessment showed that another 150 members would mean that the Club would survive for the whole of 2010. There was a need for a positive message to go out to members and for the Committee members to start work straight away on phoning everyone who has not sent forms in that renewed in October and those that were members last year. The Committee agreed the following:

- They would meet on Wednesday to discuss how the memberships were progressing and meet again on Monday 30th to look at the final numbers and make a final decision on the future of the club.
- There would be a joining fee of £20 for anyone new signing up to the Club, but they would have use of the facilities in December as an incentive to get them to join.
- There would be a need to state why only 900 were now required instead of 1100.
- A tally counter as well as a notice should be put in the main reception to let members know how things are going.

- The message for committee members to give out to members would be that we have not met the target amount of members for 2010, meaning that it would not be financially viable for the Club to continue as it would have to close part way through the year but with 150 more members we would survive for the full year and beyond.

It was decided to start with those who had renewed and not sent in forms and those who had not renewed in October. Also, those committee members who had ties with the football teams would work on them and there would be work going on with the bowls and swimming sections to get them to chase up their members. A list of phone numbers would be prepared for the Tuesday for committee members to come up and phone round and an email would go out to all BAE employees.

THERE BEING NO OTHER BUSINESS THE MEETING CLOSED AT 19.40 HOURS.

**THE NEXT GENERAL MEETING OF THE MANAGEMENT COMMITTEE WILL BE HELD ON WEDNESDAY
25TH NOVEMBER AND MONDAY 30TH NOVEMBER AT 18.00 HOURS.**